

Request for Proposals #2018-09: Emergency Medical Services
Response to Requests for Information

Date: May 3, 2018

The following change to the Specifications shall become a part of the Specifications superseding previously issued Specifications to the extent modified by Addendum No. 2

1. How many copies to submit?
 - Please submit two copies
2. Who holds the current PSA in the Town of Ledyard for both the ALS and BLS levels?
 - Ledyard Volunteer Emergency Squad holds the BLS. The ALS is split between American Ambulance and L&M Paramedics
3. Is the contractor responsible for identifying a location for the fleet or will the Town specify a place?
 - Ambulance(s) will be housed in the current Emergency Services Building.
4. Who is the current ALS provider? Are there any bundle contract relationships that should be considered?
 - As noted above it is split and there is currently a bundle billing agreement in place with both agencies.
5. What is the average mileage for trips that are listed in the RFP?
 - 10.9 miles
6. What is the volume payer mix as it relates to only BLS transports?
 - Medicare 40.0%
 - Medicaid 21.0%
 - Commercial 36.6%
 - Private 2.4%
7. For payer mix, can the Town please provide the collection rate percentages for all groups listed in the RFP?
 - This data cannot be generated from the billing company's system
8. Will the Town provide a list of insurance companies that fall within the 31% below the payer mix?
 - Aetna
 - Cigna HMO
 - Connecticare – regular HMO
 - Harvard Pilgrim Health Plan
 - Mashantucket Pequot
 - Maritime Health
 - NCPPO
 - Neighborhood HC RI (PROV)
 - Oxford/United HC
 - UMR (PO Box 30541)
 - United Health Care (BX 740800)

- United Health Integrated Services